

### **Beyond the Myths**

**Marcus Pentzek** 





## Marcus Pentzek

Partner & Director SEO

- Online since 2001, building websites
- Since 2005, Online Marketing
- Since 2007 consulting on SEO
- 2012 for 2 Years working for a Chinese e-Commerce
- Since then looking into Baidu SEO
- 2020 the world's first Baidu SEO Ranking Factors Correlation Study with Searchmetrics
- 2022 the most data driven Baidu SEO book together with Sun Tang
- Since 2022 with Jademond, and launching the most comprehensive

Baidu SEO Ranking Factors Cor. Study so far











# Google vs Bai 简直度 SEO

| Ranking Factors             |          |
|-----------------------------|----------|
| Keyword in Title Tag        | Google   |
| Keyword in Meta Description | <b>J</b> |
| Keywords Metatag            |          |
| H1 Headline                 |          |
| Headline Hierarchy          |          |
| schema.org                  |          |









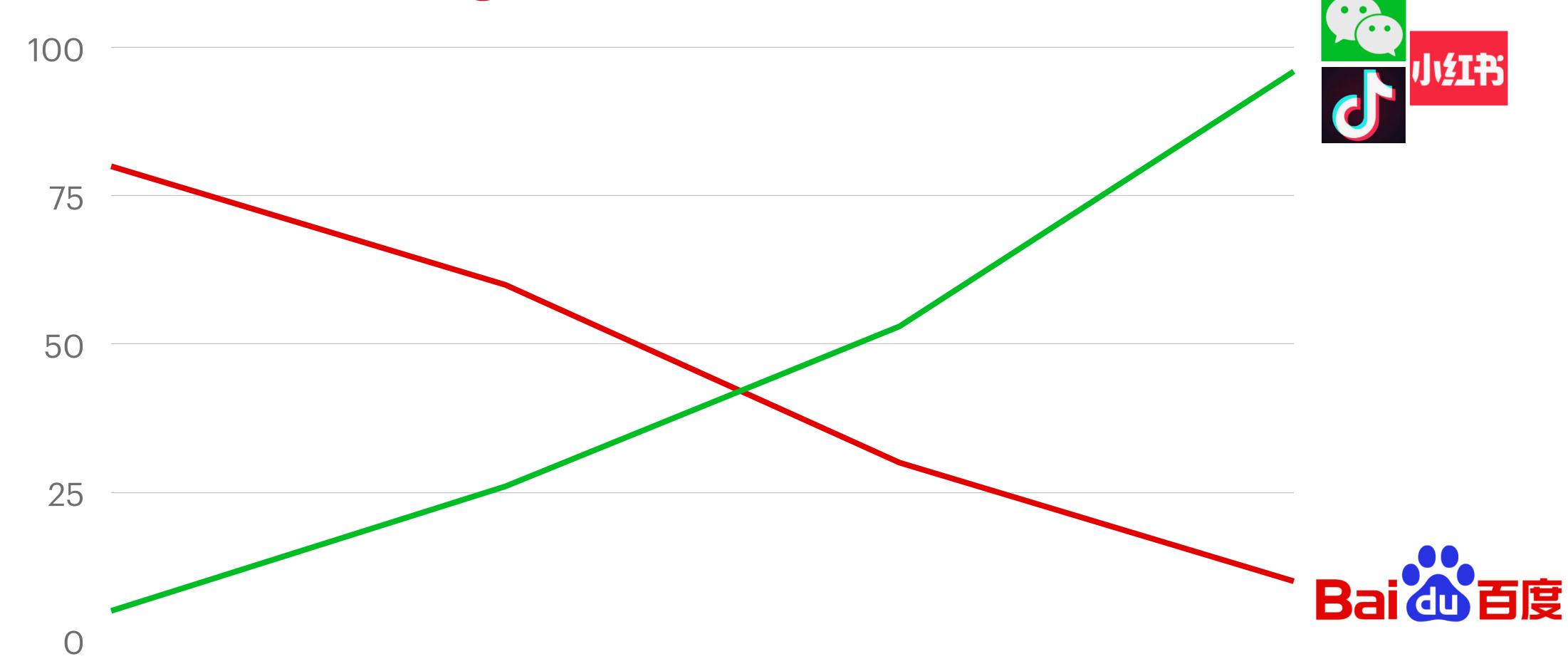
- Who in the audience is Chinese?
- Of those Chinese people here who lives in China?
- Who does actually use Baidu search regularly?
- And who rather turns to 微信, 抖音, 小红书, ...?
- Who uses (any) Social Media App instead?







# Perceived Usage Trends











# So Baidu SEO Is Dead

... or is it?









# The 4 Major Assumptions About Baidu SEO Myth or Truth?

- 1. Nobody uses Baidu
- 2. You need .cn domains
- 3. Server location in China is mandatory
- 4. Baidu takes so many rankings that SEO doesn't make sense

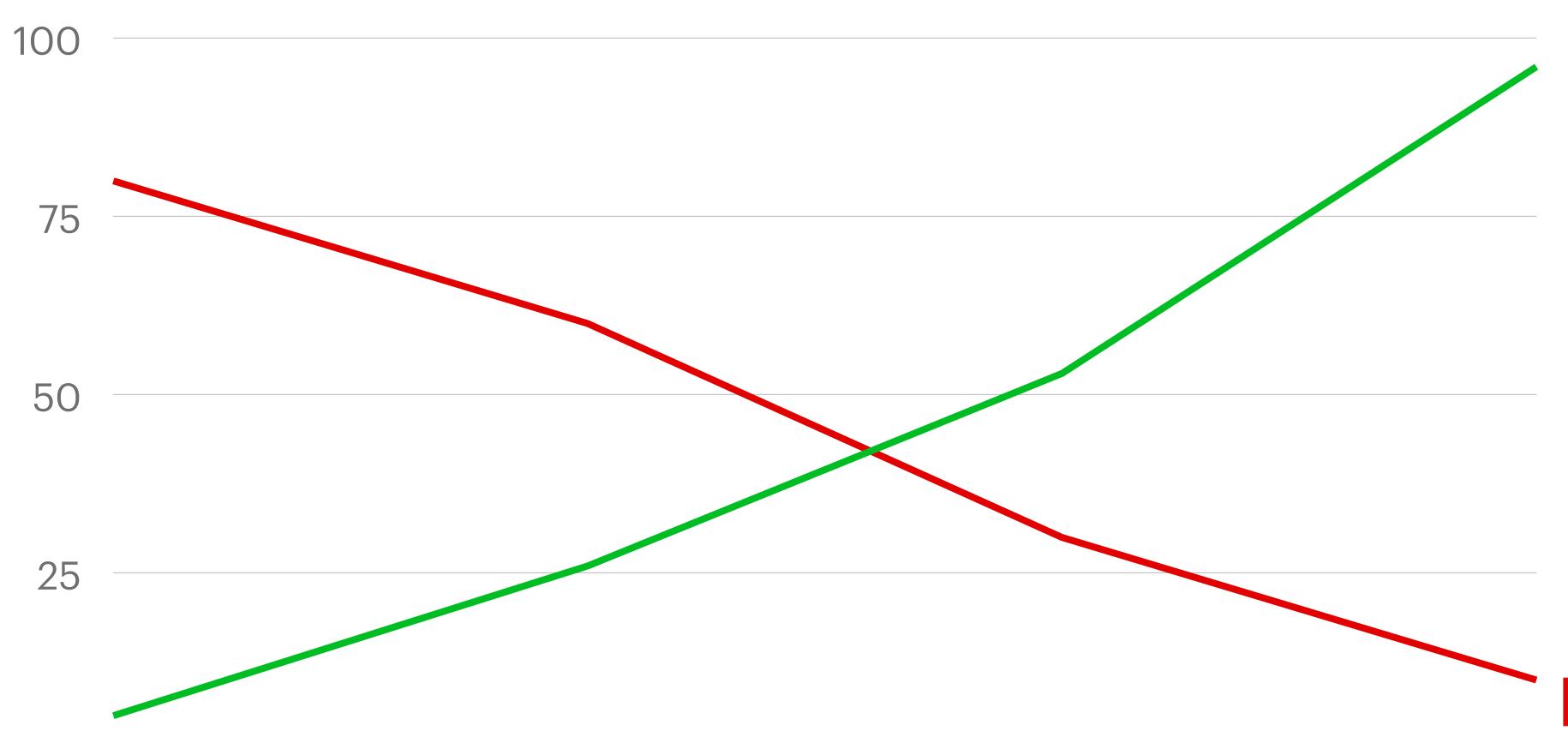






# 1. Nobody uses Baidu

### **Perceived Usage Trends**







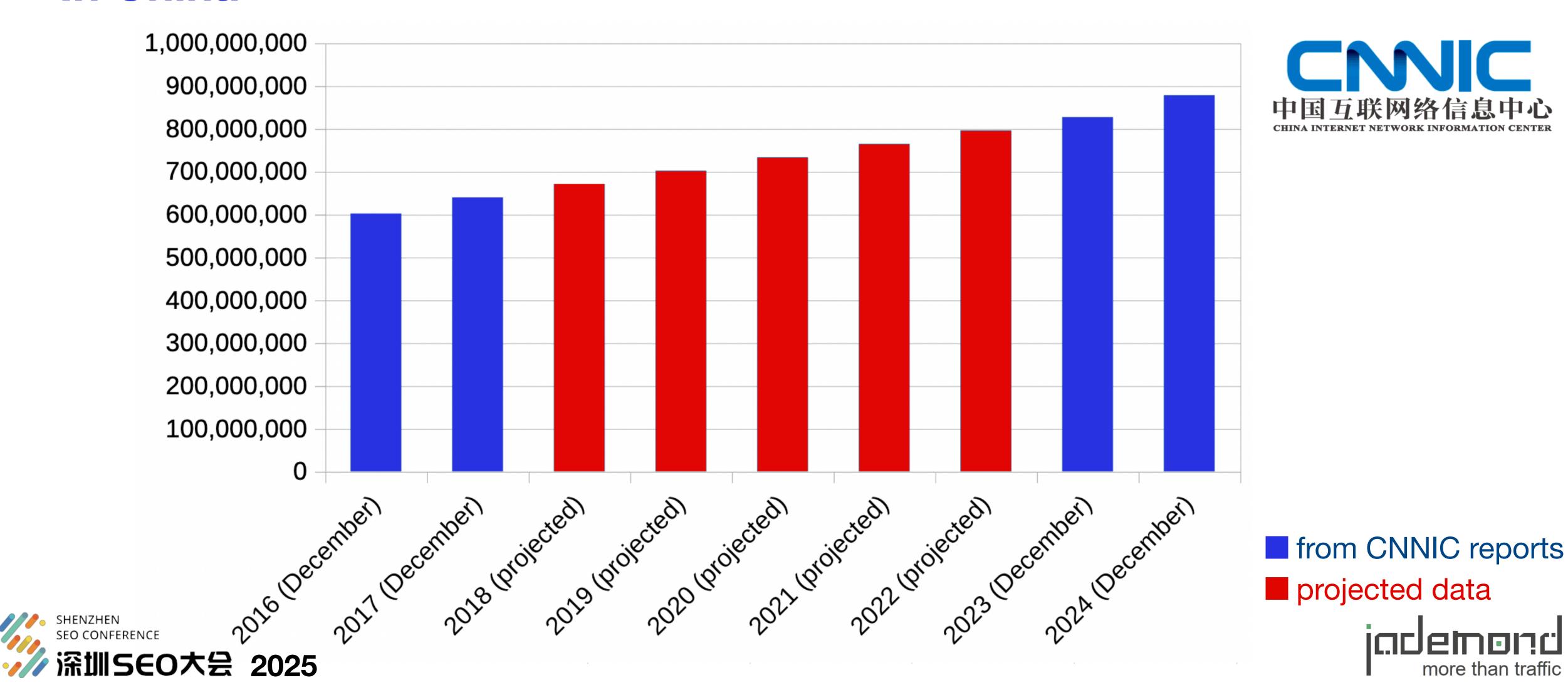






# Search Engine Users

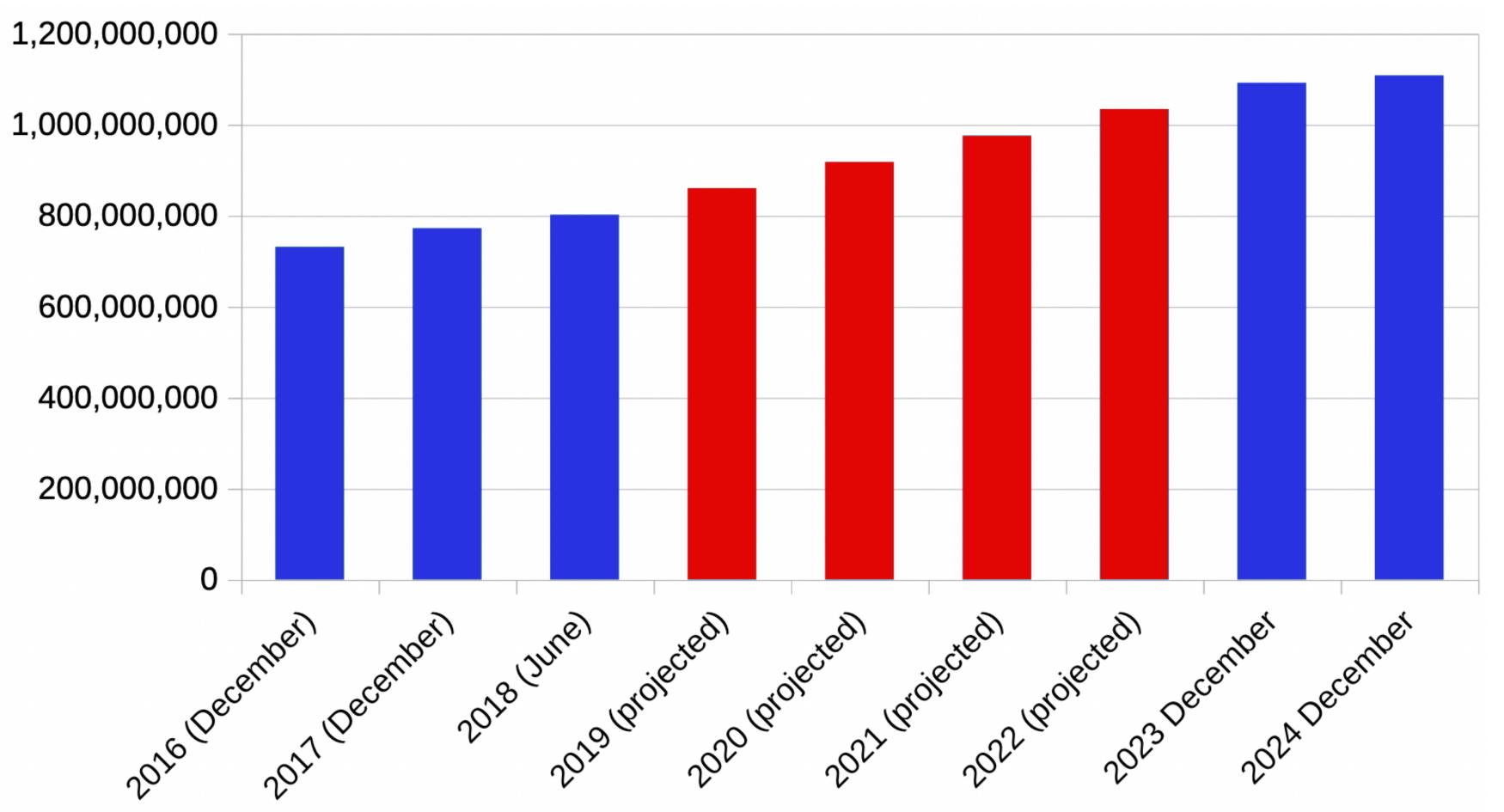
### In China





# Internet Users

In China (Internet Penetration Rate in December 2024 of 78.6% vs. 93% in the USA)















# 2. You Need .CN Domains

### Get a .CN or Don't Bother

Baidu strongly favors the .CN domain suffix (China's country code) over .com in ranking its search results. Actually, I would suggest not even trying to rank with a .com in China. Your best strategy is to use the same domain prefix you are already using and just buy it as a .CN version. For example, say your main money-making website is HowToPeelAnOrange.com. While I would normally suggest you head over to Namecheap to make the purchase, you will find that it does not offer them. Try

GoDaddy, which will set you up with a shiny, new .CN domain for around seven bucks.

Semrush Blog, Gary Stevens, Oct 24, 2018







# Baidu Prefers .CN over .COM?

How can you claim you know what Baidu prefers?

Are you a natural Psychic?



The following tips and cautions will help you to better localize your websites in China.

Domains: Baidu prefers the top-level domain ".cn" over ".com" and ".net". Websites with ".cn" domains rank higher on the SERPs.

e detail:

- · Corvers Paidu profess convers in mainland China or Hang Kong
- Baidu prefers domains that are specific: .cn or .com.cn are naturally ranked higher than those that are not. If
  you are expanding into the Chinese market you'll want to buy a specific domain name for that region.

### 2. Get a .CN domain

Foreign businesses are now eligible to have .CN domains today, and acquiring one should be priority. Compared to .COM or

.NET domains, Baidu prefers .CN domains and ranks them higher on their search engine results. It is advisable to register your .CN

domain at the earliest possible time, or you might have to deal with Chinese Internet equatters if your broad agine adequate recognition







# Baidu Ranks CN Domains Higher?

One of the key things out this search engine is that it favours the more local .Cn domain suffix over the more traditionally recognised .Com or .Org. With this in mind, one of the best ways to ensure you rank well in Baidu is to invest in a .Cn version of your website and the good news is this doesn't have to be a lengthy or expensive process. Hosts like GoDaddy will be able to set you up a new domain relatively quickly and cheaply.

Register for a Chinese domain: Chinese citizens and Baidu prefer seeing domains

ending in .cn. Having a Chinese domain name (ending in .cn) not only increase your

ranking on Baidu's search results, it also helps facilitate trust with users.

Baidu ranks the Chinese domains higher in the search result than the global domains. Use a Chin



domain, either .cn or .cn.com.

To get an even be about.

**Domain name:** Due to the local strategies set up to prefer Chinese websites than foreign ones, Baidu prefers domain that use a ".cn" top level domain.

Even if ".com" and ".net" sites ranked on Baidu, the search engine favor ".cn"

domain and these websites always rank higher on SERP.





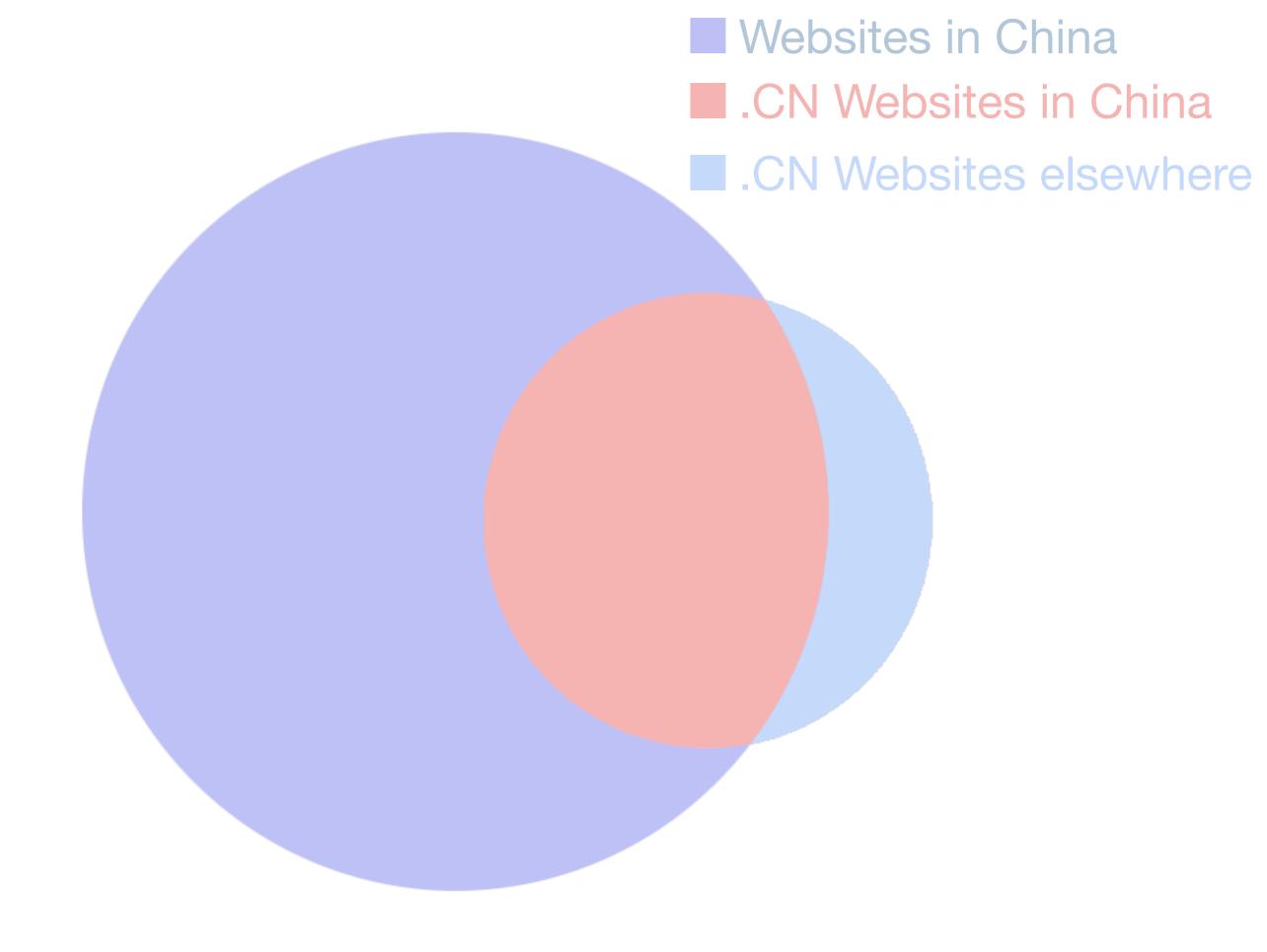


# Chinese Domains on the Internet

**World Wide** 

3.8 Million

2.33 Million







.CN Websites World Wide







# Most Visible Domains on Baidu

### by Searchmetrics SEO Visibility

| baidu.com       | ruiwen.com      | manmankan.com            | cndzys.com          | gwyoo.com  | lofter.com    | zhaopin.com     | biqugeu.net                             | xkushu.com      | audi.cn      | tilandmark.com                          | boc.cn     | rwys.com            | cpll.cn                  | anfensi.com               | sxsme.com.cn           |
|-----------------|-----------------|--------------------------|---------------------|------------|---------------|-----------------|---|-----------------|--------------|---|------------|---------------------|--------------------------|---------------------------|------------------------|
| qq.com          | bing.com        | 12306.cn                 | pp.cn               | hhwl88.com | vibaike.com   | 17173.com       | 81.cn                                   | zhouyi.cc       | dpq6.com     | bqkan8.com                              | 07073.com  | fengshei.cn         | chinabidding.com         | xfplay.com                | radhjx.com             |
| sohu.com        | cntv.cn         |                          | qqxsw.co            | douguo.com | mipang.com    | a-hospital.com  | yundaex.com                             | 27k.net         | tencent.com  | crsky.com                               | hcfcc.com  | mingrenteahouse.com | cidianso.com             | 51livetv.com              | xitongzhijia.net       |
| weibo.com       | wandoujia.com   | qqtn.com                 | bqwxg8.com          |            |               | _               |   |                 |              |   |            | 828la.com           | cheshi.com               | 17bxwx.com                | manmanapp.com          |
| 163.com         | duquanben.com   | maoyan.com               | smzdm.com           |            | L -: -        | 1               |   |                 |              |   |            | cnhubei.com         | jiakaobaodian.com        | xiaomi.com                | xiazaiba.com           |
| weather.com.cn  | china.com       | cctv.cn                  | tmall.com           | baidu.com  |               |                 |   | so.com          |              |   | meitu.com  | 3533.com            | 5918dyw.com              | haoword.com               |                        |
| zhihu.com       | thepaper.cn     | fanqianxs.com            | aizhan.com          |            | Daic          | u.co            |   |                 | 30           | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |            | xuexila.com         | csai.cn                  | mhtxss.com                | hsboss.com             |
| sina.com.cn     | eastmoney.com   | taobao.com               | 2265.com            |            |               |                 |   |                 |              |   |            | moa.gov.cn          | svw-volkswagen.com       | yizzg.com                 | xssk.net               |
| bilibili.com    | 30ttq.com       | fang.com                 | 0550cq.com          |            |               |                 |   |                 |              | an.co                                   |            | ningxiaow.com       | huxiu.com                | 51zkw.cn                  | huluxia.com            |
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| douban.com      | dzwww.com       | lottery.gov.cn           | liqucn.com          |            |               |                 |   |                 |              |   |            | moji.com            | ci123.com                | xuecan.net                | mingxingku.com         |
| iqiyi.com       | xiachufang.com  | mi.com                   | onlinedown.net      |            |               |                 |   |                 |              |   |            | 597.com             | szhk.com                 | 16888.com                 | paomov.com             |
| youlai.cn       | xinhuanet.com   | qdmm.com                 | 40tianqi.cn         |            | coh           | u.coi           | m                                       |                 | dand         | ban.co                                  | am.        | smxs.com            | bandao.cn                | toutiao.com               | npc.gov.cn             |
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| kugou.com       | xxsy.net        | icauto.com.cn            | meizu.com           |            |               |                 |   |                 |              |   |            | d1xz.net            | dyie.net                 | yumiaowang.cn             | 51cto.com              |
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| autohome.com.cn | ip138.com       | hao123.com               | yuwenmi.com         |            | J             | ••••            |   |                 |              | 40.00                                   |            | iaguar.com.cn       | merriam-webster.com      | 699pic.com                | couhan.com             |
| 66law.cn        | 17500.cn        | scstly.org               | 51job.com           |            |               |                 |   |                 |              |   |            | moe.gov.cn          | zuoyebang.com            | yanlutong.com             | 15tiangi.com.cn        |
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| youth.cn        | iciba.com       | 51miz.com                | qunar.com           | 1          |               | 111.00          | /111                                    |                 | Huan         | qiu.c                                   | J111       | wasu.cn             | ustc.edu.cn              | hljeiec.net               | aiyangedu.com          |
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| iqce8.com       | biququ.info     | mfk.com                  | docin.com           |            |               |                 |   |                 |              |   |            | 9tianqi.com         | jxsyjz.com               | wallpapersking.com        | jiuzhuwuye.com         |
| jjwxc.net       | www.gov.cn      | 18183.com                | ganji.com           |            | so.com        |                 |   |                 | china.com.cn |   |            | ttzw.com            | xingzuo360.cn            | wxguan.com                | 99166.com              |
| dbw.cn          | nmc.cn          | cngold.org               | anjuke.com          |            | 30            | ·COIII          |   |                 | CHILLIA      | a. COIII                                | ·UII       | mydown.com          | sporttery.cn             | 51240.com                 | 2345.cn                |
| sogou.com       | chinanews.com   | tqw9.com                 | 713772.com          |            |               |                 |   |                 |              |   |            | zju.edu.cn          | 77dushu.com              | kxting.com                | dongao.com             |
| kuwo.cn         | 00ksw.com       | yw11.com                 | hjguke.com          | ems.com.cn | dongchedi.com | woyaogexing.com | 1kkk.com                                | cxbz958.com     | zhiqihuo.com | expreview.com                           | xsgkfq.com | v-home.com.cn       | kanzhun.com              | tsdsu.com                 | dnche.com              |
| 58.com          | ali213.net      | chinapp.com              | biqukan8.cc         | httpcn.com | downza.cn     | hbshangze.com   | iyar.com.cn                             | dodo8.com       | idejian.com  | baihuawen.cn                            | geely.com  | gmz88.com           | bxwx.la                  | uuu9.com                  | qunzou.com             |
| people.com.cn   | yixue.com       | pcbaby.com.cn            | chinanews.com.cn    | 630book.cc | tpsha.com     | cjmx.com        | cqcb.com                                | shuanghuijc.com | cnhnb.com    | kuaidiwo.cn                             | ke82.com   | taihainet.com       | to8to.com                | kuaizi.cc                 | biquge2023.com         |
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Searchmetrics, 2018

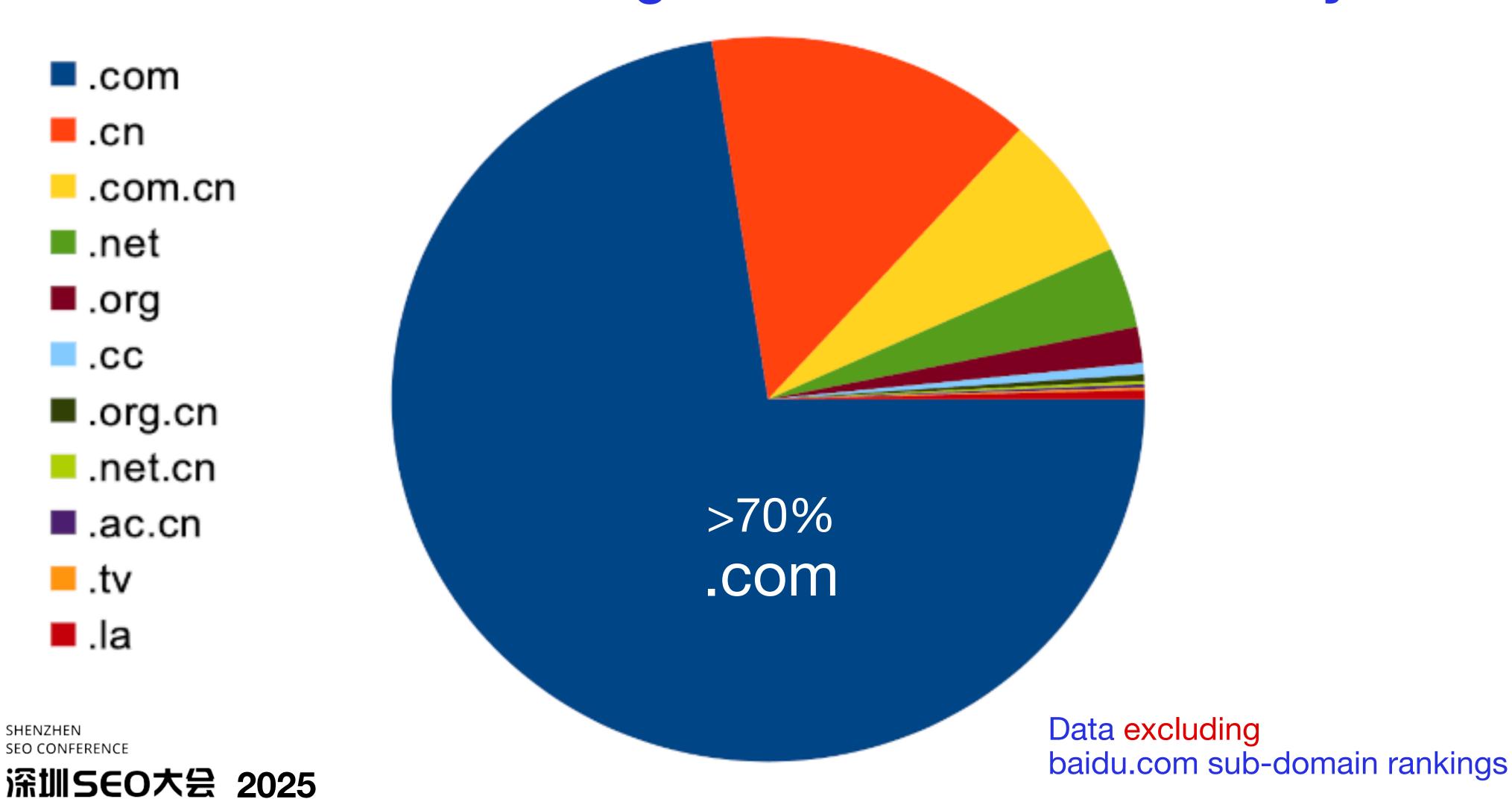






# TLDs in Baidu SERPs

2023/2024 Baidu Ranking Factors Correlation Study



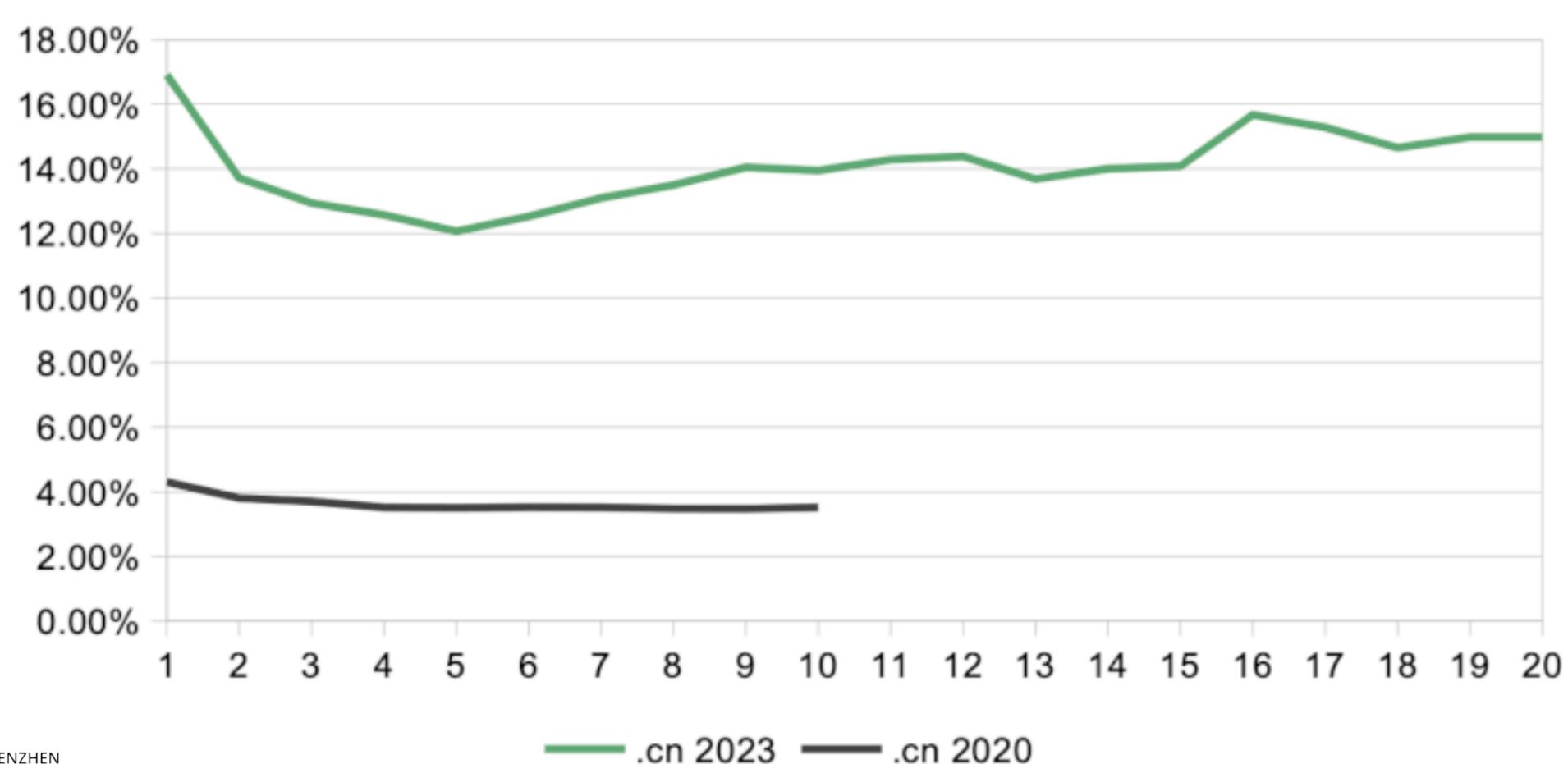






# .CN Domains Rankings

2023/2024 Baidu Ranking Factors Correlation Study vs. 2020











# 3. Server Location In China Is Mandatory WHY?





If you want to rank well on Baidu, it's important to have an Internet Content Provider (ICP) license. The license, issued by Chinese authorities, let's you to legally host your website on China's mainland, so it loads faster and can be indexed by Chinese search engines.

sinorbis.com

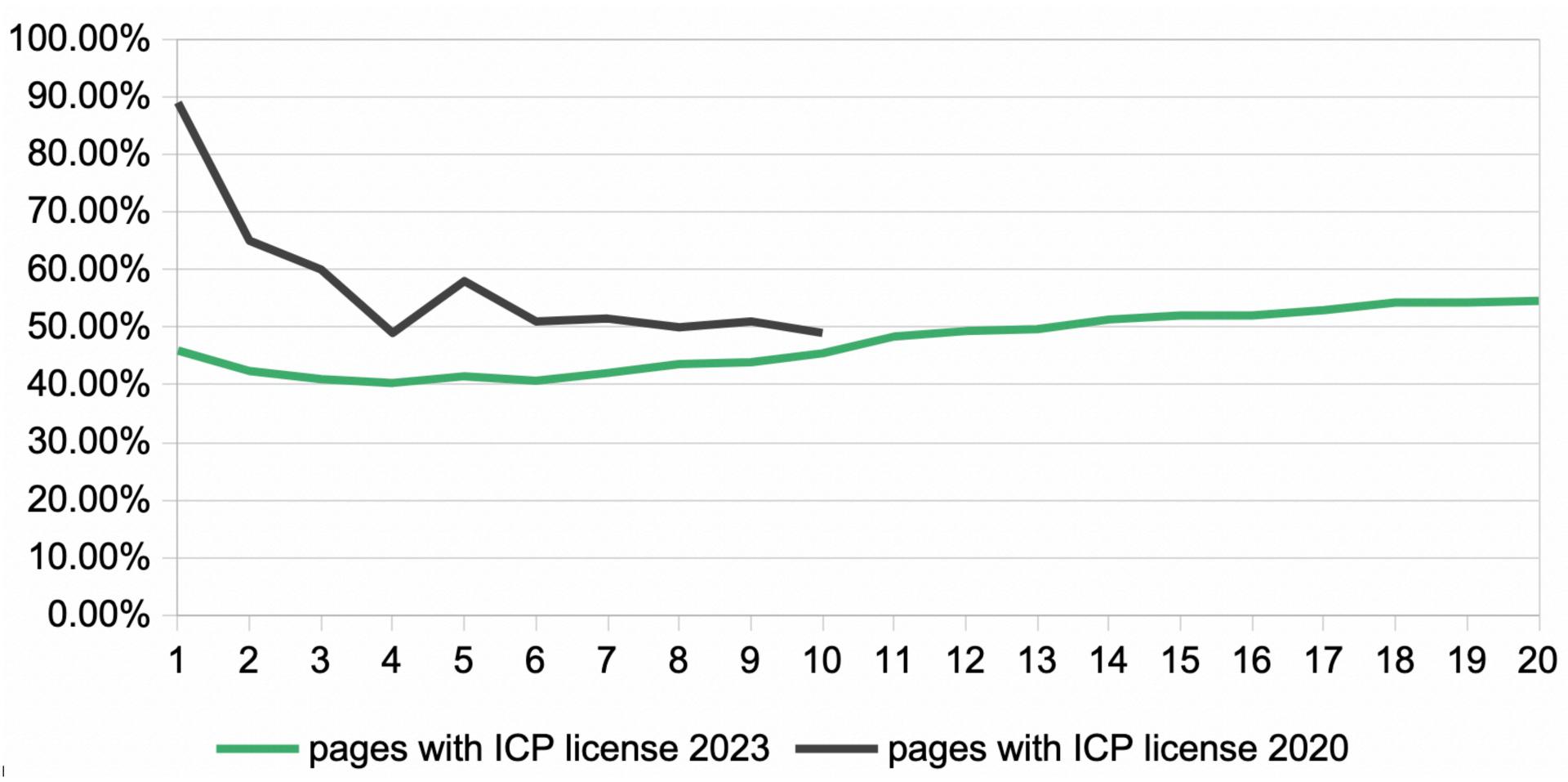






# 3. Server Location In China Is Mandatory

For the ICP License. And for ...





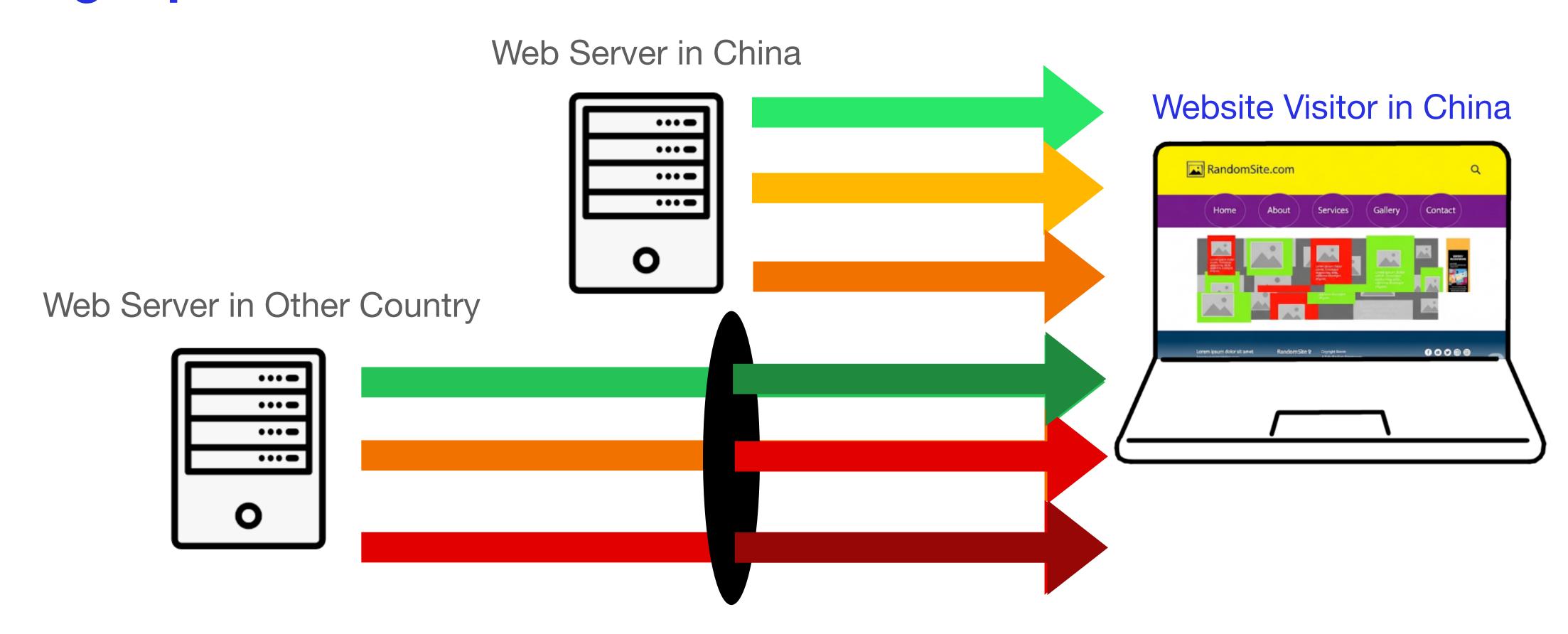






## Server Location Is Not A Baidu Preference

PageSpeed is!









# 4. Baidu takes so many rankings that SEO doesn't make sense

|  | 2020   | 2023   |
|--|--------|--------|
| Percentage of Baidu's own results in top 10      | 24.70% | 34.91% |
| Percentage of Baidu's own results on position #1 | 39.00% | 60.13% |

https://www.searchenginejournal.com/baidu-ranking-factors-data-study/503023/







# Baidu SERP

### "小企业管理系统"

(Small Business Management System)



中小企业管理软件



苏州美迪软件有限公司是美迪软件在苏州设立 的管家婆销售服务的地方,是一家专业从事...

官方官

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百度△i→ 你的专属AI助手

想了解更多关于"小企业管理系统"的解答吗?

问 **∆i**+

#### 相关搜索

- 企业管理8大系统
- 企业管理平台管理系统
- 小型公司管理软件
- Q 小工厂生产管理系统
- 〇 小企业内账管理系统
- Q 企业管理软件

百度热搜〉

○ 换一换

百度首页

民生榜

财经榜

1 一级消防十是什么等级头衔 新

SEO CONFERENCE

深圳SEO大会 2025

SHENZHEN

# Baidu SERP

"小企业管理系统"

SHENZHEN

※ 深圳SEO大会 2025

(Small Business Management System)

小微企业综合管理系统

#1 **SEO** 



系统管理 统一控制 编码名称标准化控制 基础数据 内外部邮件互通,与文 动采购入库 采购管理 统一发布 历史留存 通知管理 个人公司分管快速...

小微企业综合管理系统 ◎

**Baike** 

AD

#### 中小企业管理软件(用来管人、管财、管物... - 百度百科

中小企业管理软件是面向中小企业的数字化管理工具,旨在通过信息化手段优化人力、财务及物资 资源浪费风险,推动企业向数字化转型。该系统以客户档案管理为基础构建信...详情>

#### 适合小型公司的管理系统选吉客云-专业生产管理ERP



打通生产全流程,支持定制生产、计划定产、按单生产、OEM生产、多级 生产等模式,研产销一体化,为生产制造企业实现从订单到交付全链路订单 管控-支持试用

成本自动核算



🖶 吉客云 2025-08 💿 广告 🥥 保障

定制生产

**OEM** 委外加工

产销一体

生产进度可视

产供销一体

#### 小企业管理系统学习:开启企业高效管理之路-伙伴云

数据实时共享

2025年6月13日 在学习小企业管理系统之前,企业必须先明确自己的需求。不同的小企业由于业务 类型、规模、发展阶段等因素的不同,对管理系统的需求也存在差异。例如,一家以零售为主的小... 伙伴云 🔾

#### 大家还在搜

- 企业管理8大系统
- 企业管理平台管理系统
- 小型公司管理软件

- 小工厂生产管理系统
- 〇 小企业内账管理系统
- 🔾 企业管理软件

- 〇 小微企业管理系统
- 微管理系统

#### 小企业管理系统 - 实时智能回复

管理系统定制开发 8人聊过 定制开发高效管理工具,适配企业需求,提升协同效率。

您好!我是定制管家,专为企业管理需求量身定制解决方案。我可以帮助您整合数据、优化流 程、分配权限等,让您的企业运营更有序、决策更精准。请问有什么我可以帮助您的吗?

如何根据行业特性适配系统?

继续问

#### 小企业如何高效管理?探索小生产企业管理系统的奥秘-伙伴云

2025年6月13日简单说,小生产企业管理系统就是一套专门为小企业设计的,用来管理企业日常运营 的软件工具。它涵盖了生产、销售、库存、财务、人力资源等多个方面,就像企业的"超级大脑",...

★ 奋力打开改革发展新天地

1 二级消防士是什么等级头衔 新

2 《西游记》如来佛祖扮演者朱龙广去世 新

3 上半年海洋生产总值超5万亿元

4 发朋友圈这些照片可别晒 新

5 于正: 赵露思是被自己人背刺了

6 网警: 共筑网安堤坝护航抗洪救灾

7 倪萍称董璇不应该结婚 新

8 刘宇宁演唱会大哭:有时候真的干够了

9 生娃能领7笔钱 有人能拿10万 热

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11 让年轻人不怕生孩子的灵药来了吗 新

12 大学生暑期上门带娃成热门兼职 🔛

13 赵露思: 实在不行开个小面馆 新

14 大学学费暴涨透露什么信号

15 台风"白鹿"已生成 新

▶想在此推广您的产品吗?

咨询热线: 400-800-8888

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百度首页 设

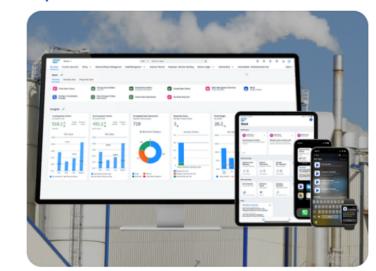
# Baidu SERP

### "小企业用什么ERP系统"

(What ERP systems do small businesses use?)



#### erp系统厂商



TransInfo成立于2008年,由专业的信息化咨询顾问团队创立,致力于为中国成长型企业提...

官方官

立即咨询

广告

👸 百度保障为您搜索护航

百度 Ai → 你的专属 AI 助手

想了解更多关于"小企业用什么ERP系统"的解答吗?

问∆i+

#### 相关搜索

- Q 适合小企业的erp软件
- Q 小公司用什么品牌ERP好
- Q 小微生产企业用什么ERP
- Q 小企业ERP
- Q erp对小企业有用吗
- 每个企业都需要ERP系统吗

百度热搜〉

〇 换一换

**搜榜** 民生榜

财经榜

▼ 奋力打开改革发展新天地

1 二级消防士是什么等级头衔 新



# Baidu SERP

SHENZHEN

※ 深圳SEO大会 2025

### "小企业用什么ERP系统"

(What ERP systems do small businesses use?)

应用方案: 电商ERP系统 跨境ERP系统 智能仓储WMS 电商Saas系统 **AD** 服务行业: 服装 酒水 图书 食品 美妆 家居 百货 医疗 👑 旺店通 2025-08 💿 广告 💟 保障

> 百度Δi+ 听 小企业适合使用以下ERP系统: • **好会计<sup>Q</sup>**: 专为小微企业设计,提供财务管理、报表分析功能,操作简单。 • 好生意<sup>Q</sup>:侧重销售与库存管理,适合零售及贸易行业,实现自动化流程。 展开~ 继续为你解答 这些ERP系统的价格是多少? 这些ERP系统的用户评价怎么样? 这些ERP系统的实施对 可以问我任何问题 继续问AI

#1 **SEO** 

#### 中小企业的erp系统有哪些I小型企业用的erp系统有哪些软件-畅捷通

erp系统种类繁多,例如云erp、本地化erp以及混合型erp。云erp如用友畅 捷通t+cloud,以订阅服务形式提供,易于部署,成本效益高。它集成了财务 管理、采购、销售、库存等功能,帮助中小企业实现业务流程自动化,提...

用友畅捷通 🔘 🛂 保障 🔞

#### 小企业用什么erp选吉客云-专业生产管理ERP



打通生产全流程,支持定制生产、计划定产、按单生产、OEM生产、多级 生产等模式,研产销一体化,为生产制造企业实现从订单到交付全链路订单 管控-支持试用

柔性生产

定制生产

OEM 委外加工

产销一体

成本自动核算

数据实时共享

产供销一体 生产进度可视

🖶 吉客云 2025-08 🔘 广告 💟 保障

#### 小企业用的erp软件有哪些I小企业常用erp软件-畅捷通



客户服务等多方面,为广大客户提供超过10年的ERP软件实施、运维、...

用友畅捷通 🔘 🗸 保障 🔞







SEO

AD

#### 小企业用什么ERP系统 - 精选笔记



A

1 二级消防士是什么等级头衔 新

《西游记》如来佛祖扮演者朱龙广去世 新

3 上半年海洋生产总值超5万亿元

↑ 奋力打开改革发展新天地

4 发朋友圈这些照片可别晒 新

5 于正: 赵露思是被自己人背刺了

6 网警: 共筑网安堤坝护航抗洪救灾

7 倪萍称董璇不应该结婚 新

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9 大学生暑期上门带娃成热门兼职 热

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12 让年轻人不怕生孩子的灵药来了吗 新

13 台风"白鹿"已生成 新

14 7年前的iPhone凭什么被炒成千元神机

15 赵露思直播回应:不想忍就不忍了 热

#### ▶想在此推广您的产品吗?

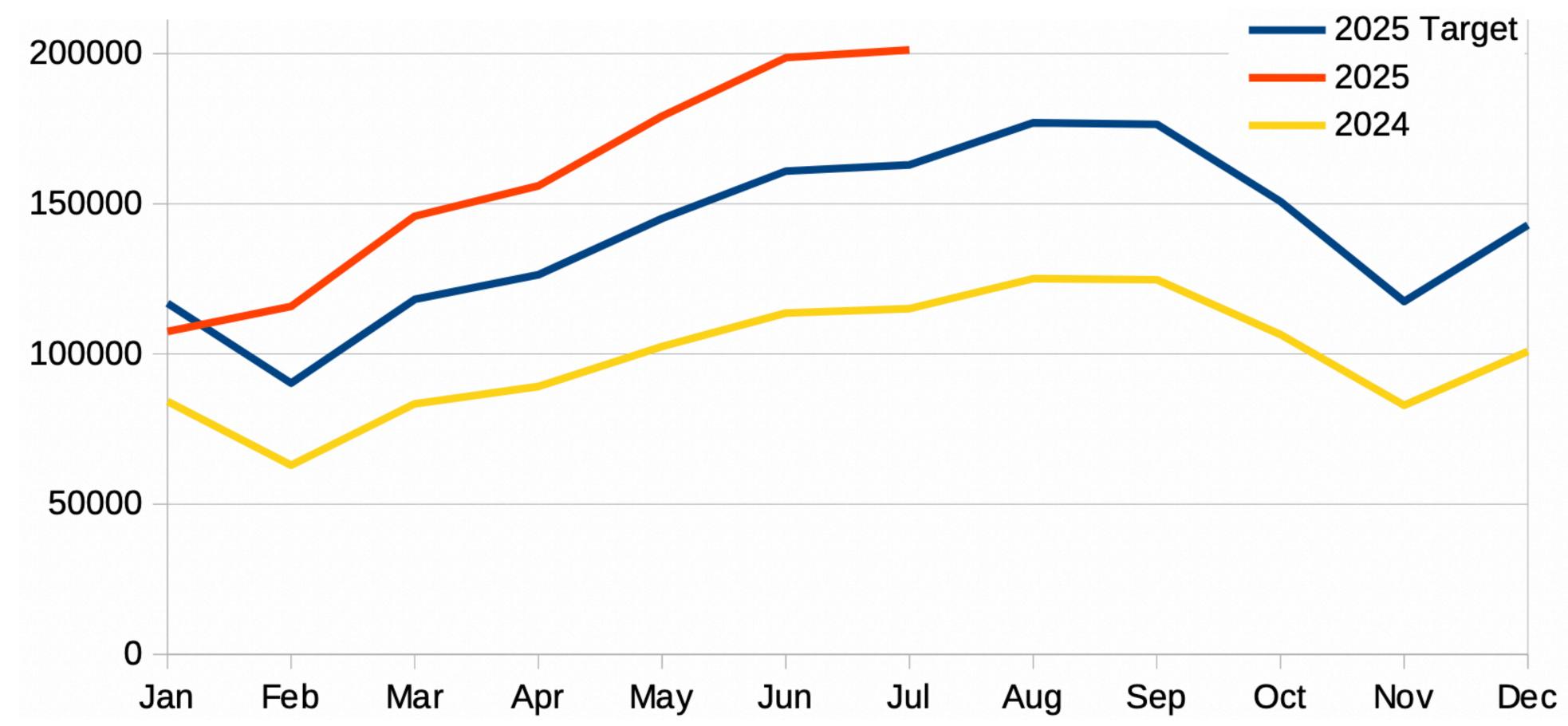
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# Real Client Data - Organic Search Visitors

### **B2B Services Business**

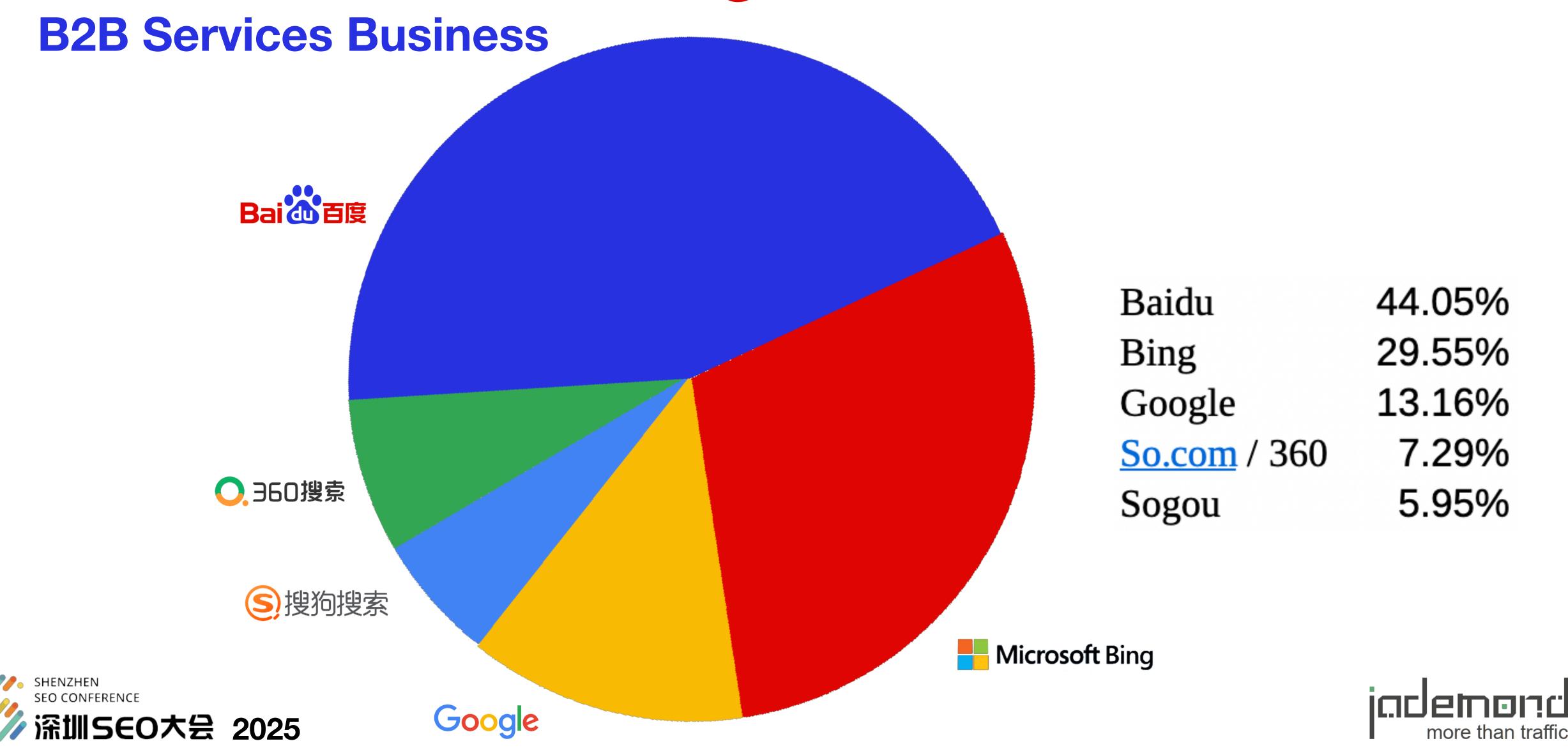








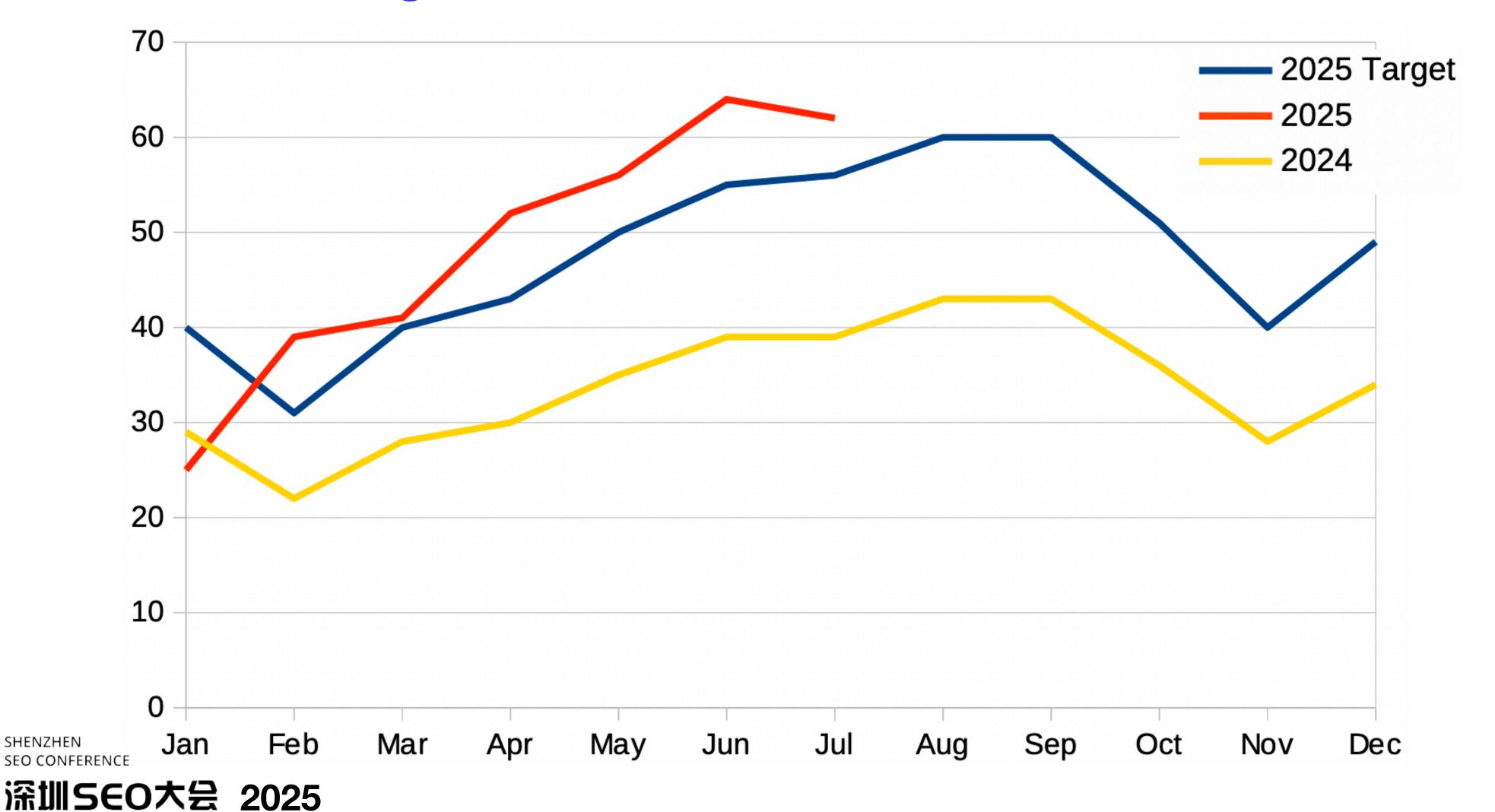
Real Client Data - Organic Search Visitors





## Real Client Data - Conversions

### From Baidu Organic Search Visitors







# The 4 Major Assumptions About Baidu SEO

**Myth or Truth?** 1.Nobody us2. You need.d 3. Server
4. Baidu t
doesn't







# **But There is Still Some Truth**

To The Perceived Usage Trends

Web Search

Information—

B<sub>2</sub>C

-Transaction -

ion

Information

B<sub>2</sub>B

Social Media
Specialized Anne

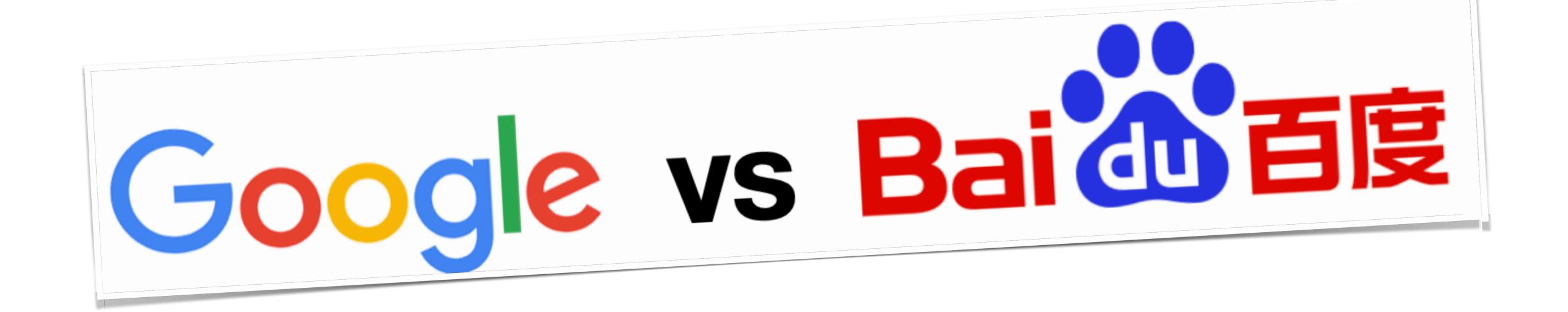
Inspiration

















# Search Behavior

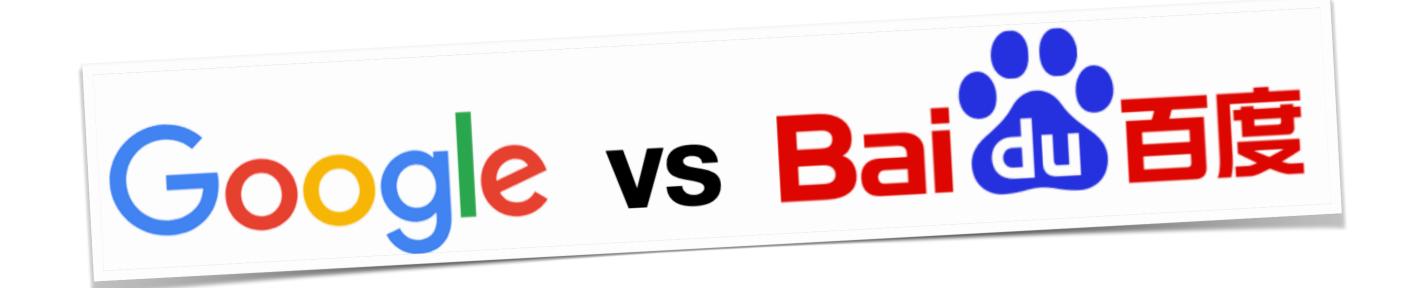
### China vs. Europe / America

| Aspect                          | Europe / USA  | China  |
|---------------------------------|---|--|
| Default Starting Point          | Google is the universal entry point for most search types, even when specialized platforms exist.       | Search often begins directly in specialized platforms depending on intent;<br>Baidu is not the default for all searches.   |
| E-commerce / Product Searches   | Many searches start on Google, then move to Amazon, eBay, or price-comparison sites.                    | Product searches start directly on platforms like <b>Taobao</b> , <b>JD.com</b> , <b>Pinduoduo</b> — rarely Baidu.   |
| Social-driven Product Discovery | Social media (Instagram, TikTok, Reddit, Twitter/X) plays a role but is secondary to Google.            | Social platforms like <b>Xiaohongshu (RED)</b> , <b>WeChat</b> , and <b>Douyin</b> are primary for product reviews & recommendations.  |
| General Information & Knowledge | Google dominates for factual and informational queries; Wikipedia, Quora, Reddit used for deeper dives. | Mix of <b>Baidu</b> and vertical platforms: <b>Zhihu</b> , <b>Baidu Zhidao</b> , <b>Baidu Wenku</b> , <b>Baidu Baijiahao</b> for community-driven or document-based content. |
| B2B Search                      | Google + LinkedIn, industry websites, and specialized databases.  | Baidu remains a strong option for industry-specific queries; also trade-<br>specific directories and industry forums.  |
| Al Search Tools<br>Impact       | ChatGPT, Perplexity, Claude are growing but still complement Google — not replacing it.                 | Al tools are emerging but most searches still occur within established platform ecosystems.  |
| Behavioral<br>Pattern           | "Google-first" mentality — even when better niche tools exist, people often start with Google.          | "Platform-first" mentality — search starts where the content type lives;<br>Baidu used selectively.  |









# For any form marketing it is important to know where to find your target audience ...

... in China, that might eventually not always be Baidu



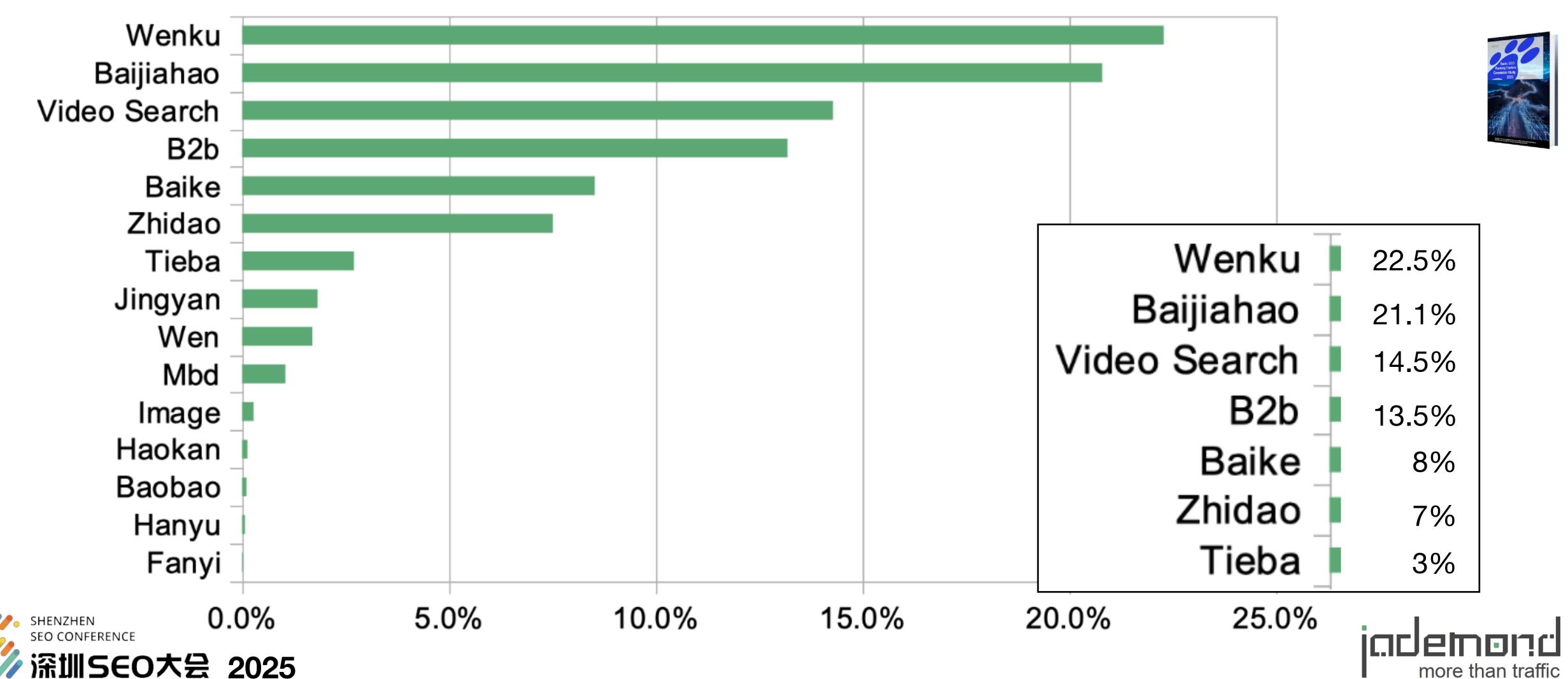




more than traffic

## Baidu Services in SERPs

Baike, Baijiahao, ...

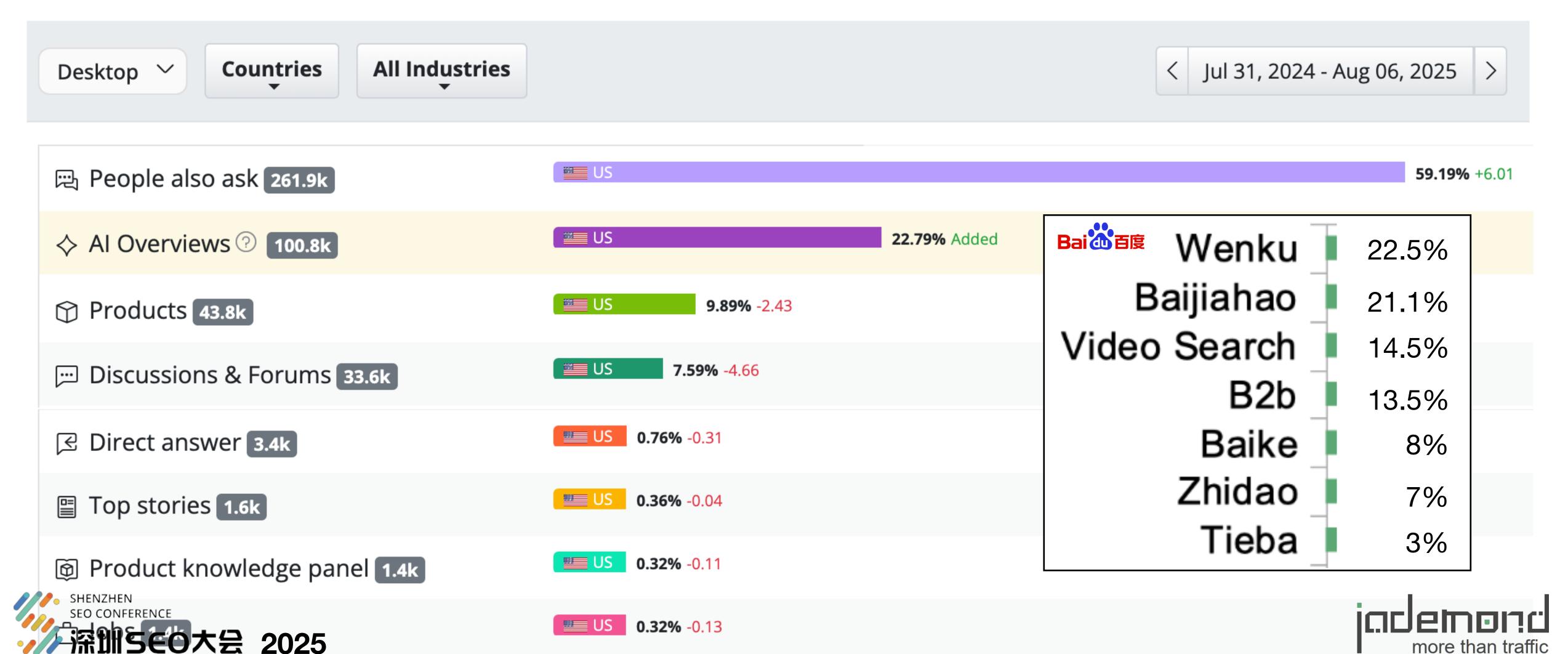




# Google Services in SERPs

Flights, Products, ...

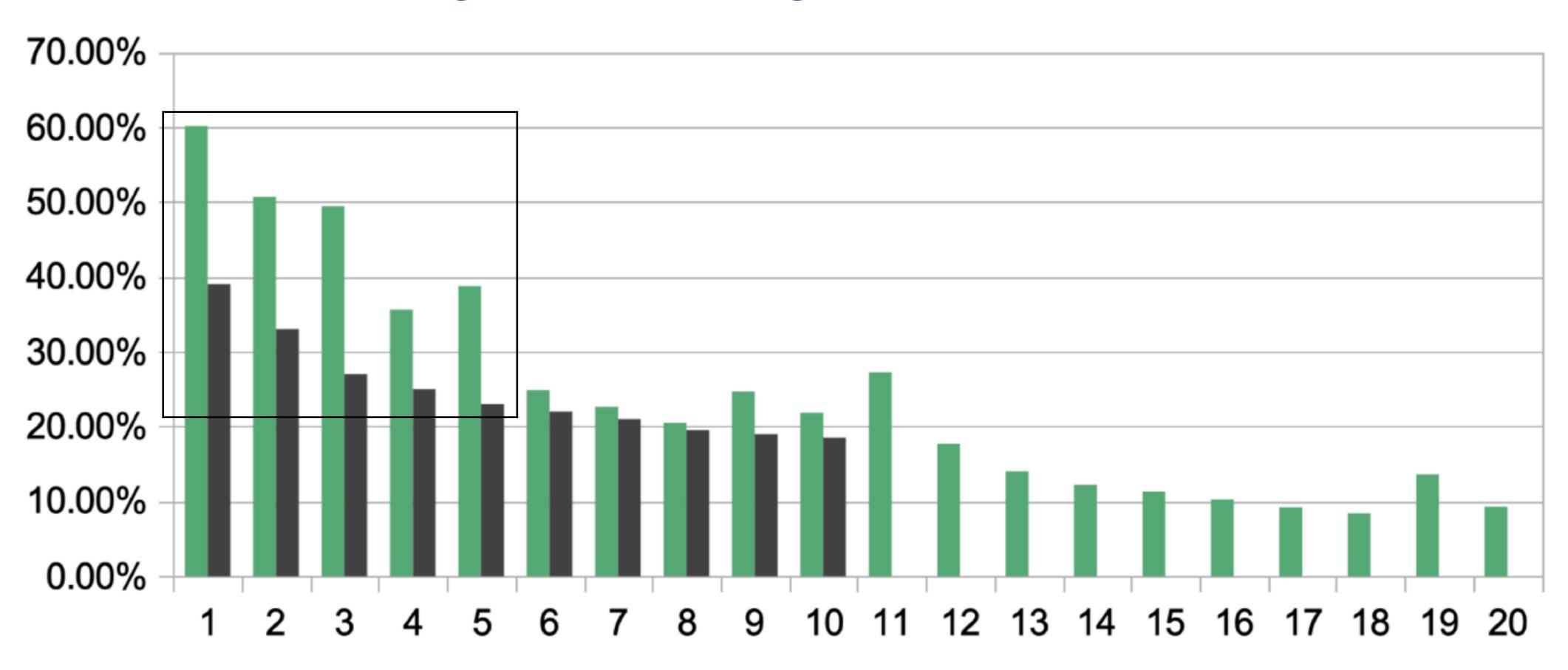






## Baidu Services in SERPs

### **Probability for Organic Rankings**





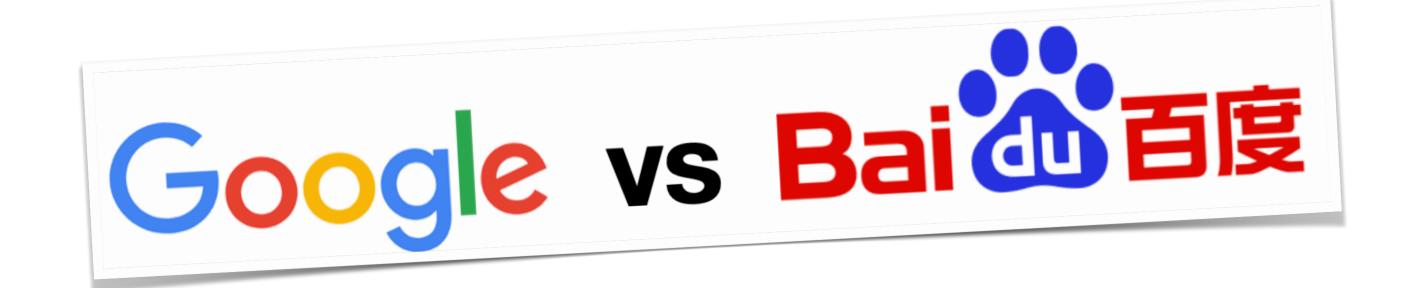




**■** 2023 **■** 2020







For Baidu SEO it is more important, to not just rank the own website ...

This is slowly changing for Google SEO as Well

This is slowly changing the brand through the brand the bositive.

not just for ranking the influence LLMs positive.

Platforms, but to influence platforms, but to influence platforms. ... but the Own Brand on all Ranking Platform











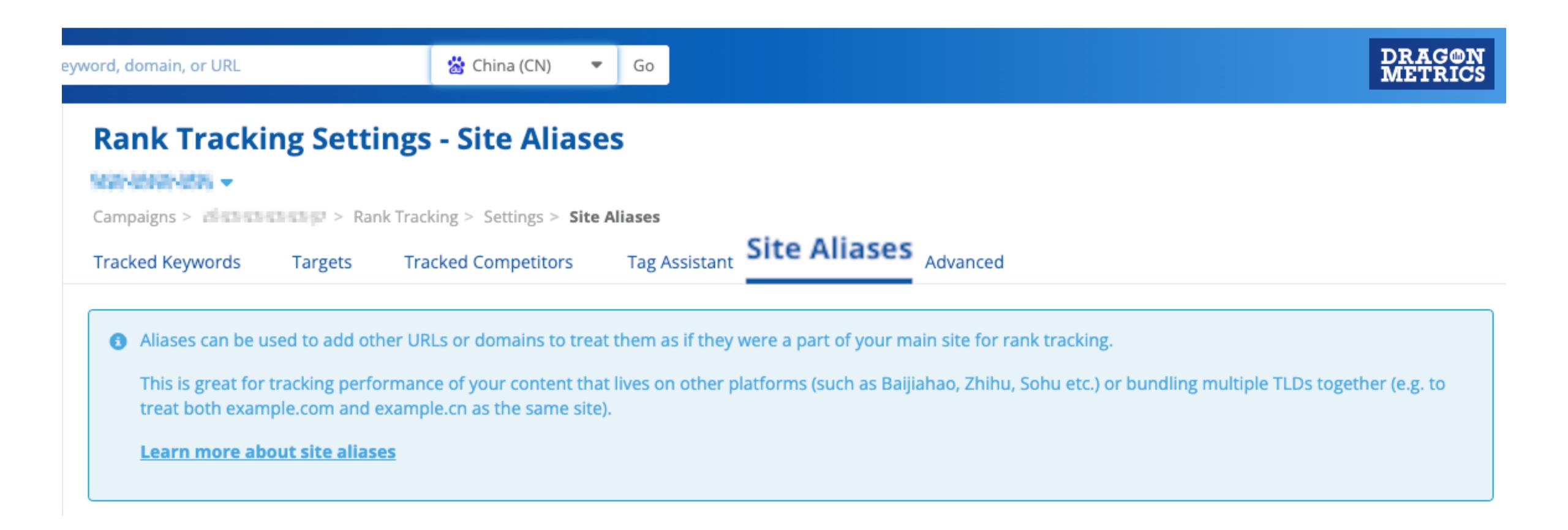




Aicaigou













#### welding equipment



焊接设备

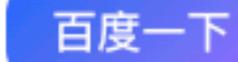








379





关注用户: 1846人 累计发贴: 4391

一体化伺服电机在焊接设备中的应用

为汉科技CO2管管对接焊\_沉浸式VR焊接

汽车发动机系统电磁阀线圈热熔密封焊接机 恩索...

查看更多焊接设备吧的内容 >

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回复: 1 点击:

回复: 0 点击: 143

:击点 回复: 0 242









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SHENZHEN
SEO CONFERENCE



#### Which laboratory balance is best?



#### 实验室天平哪家好









百度一下

#### 高精度天平 实验室分析天平 - 知乎



2025年7月7日 承德市万吉仪器仪表制造有限公司 生产 材料检测仪器 各种规格 高精度天平 产品描述 外形 ·7种单位转换:克,克拉,金衡盎司 ·全铝合金外壳和防 风罩 盎司,克冷,英钱,磅 ·三面玻璃移门 ·计数功能(取样数:1/10/20/50/100) ·电...





🤓 知乎 🔘





#### 知 平 高精度天平 实验室分析天平







#### 承德万吉仪器仪表

检测仪器万吉品牌好

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承德市万吉仪器仪表制造有限公司 生产 材料检测仪器 各种规格高精度天平

#### 产品描述 外形

·7种单位转换:克,克拉,金衡盎司·全铝合金外壳和防风罩

盎司,克冷,英钱,磅·三面玻璃移门



Published on 2024-04-03 Edited on 2025-07-07

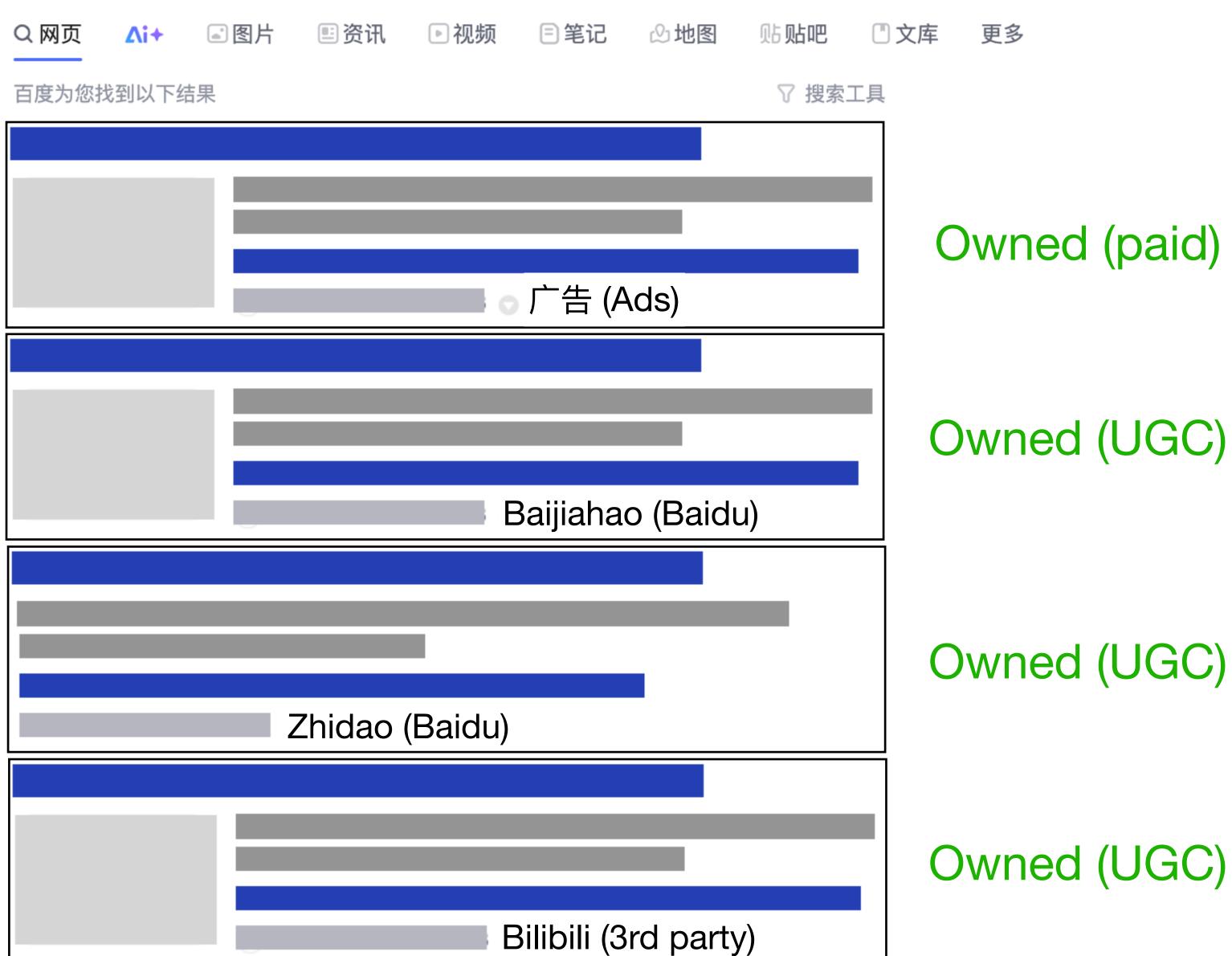






メー
 「百度一下











# But Traditional Website SEO still drives traffic to the website as well







Baidu Webmaster
Tools Search
Performance Data
of real client
accounts.

#### **Chrome Extension:**









Baidu Webmaster
Tools Search
Performance Data
of real client
accounts.

#### **Chrome Extension:**









Baidu Webmaster
Tools Search
Performance Data
of real client
accounts.

#### **Chrome Extension:**









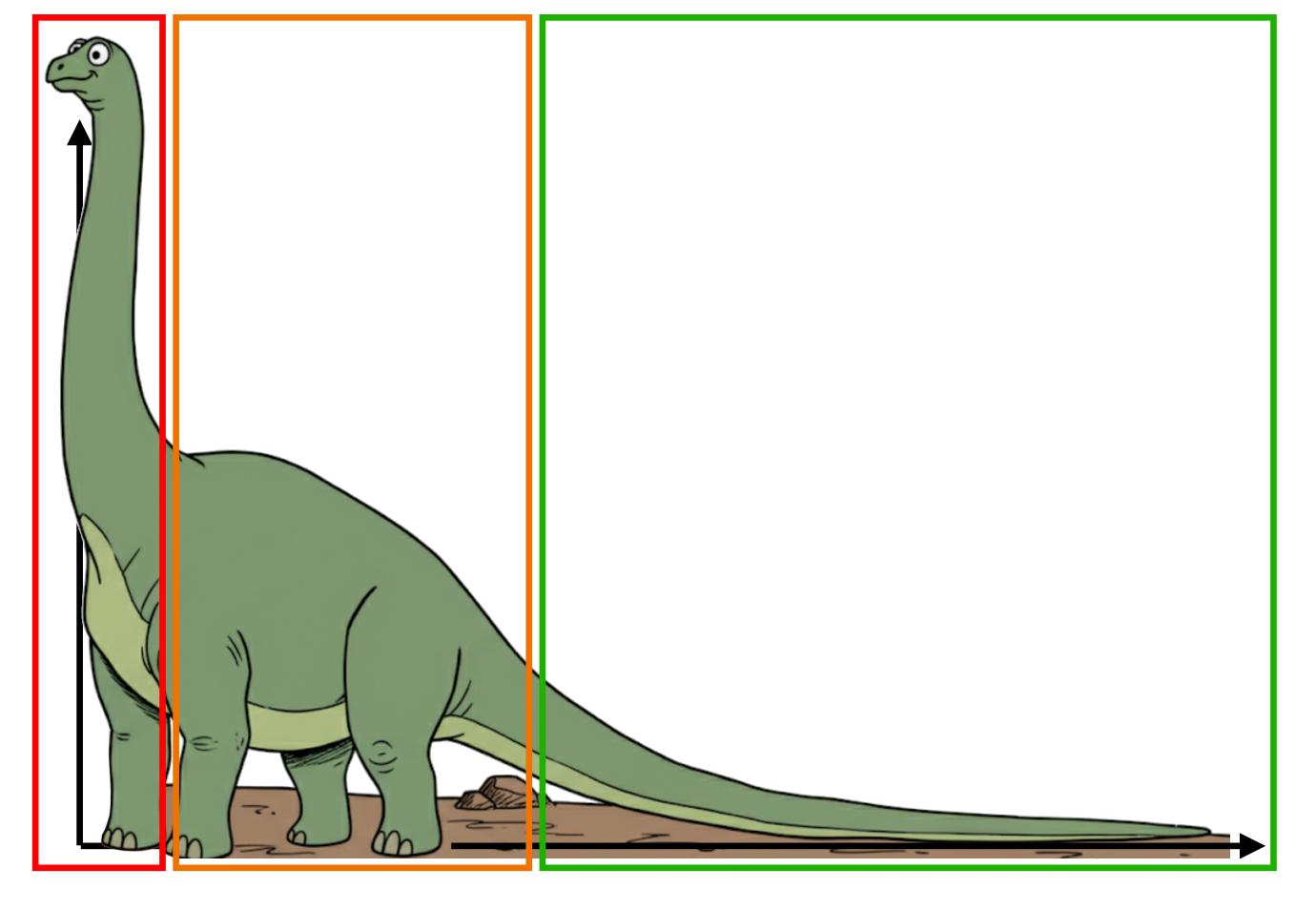
| 关键词 | ── Keywords | - J | 排台 - |
|-----|-------------|-----|------|
|     |             |     | 1.1  |
|     |             |     | 2.1  |
|     |             |     | 2.6  |
|     |             |     | 5.6  |
|     |             |     | 6.2  |
|     |             |     | 7.3  |
|     |             |     | 7    |
|     |             |     | 7.4  |
|     |             |     | 7.6  |
|     |             |     | 7.5  |
|     |             |     | 14.3 |
|     |             |     | 16.2 |

#### **Short Head**



Juicy Body

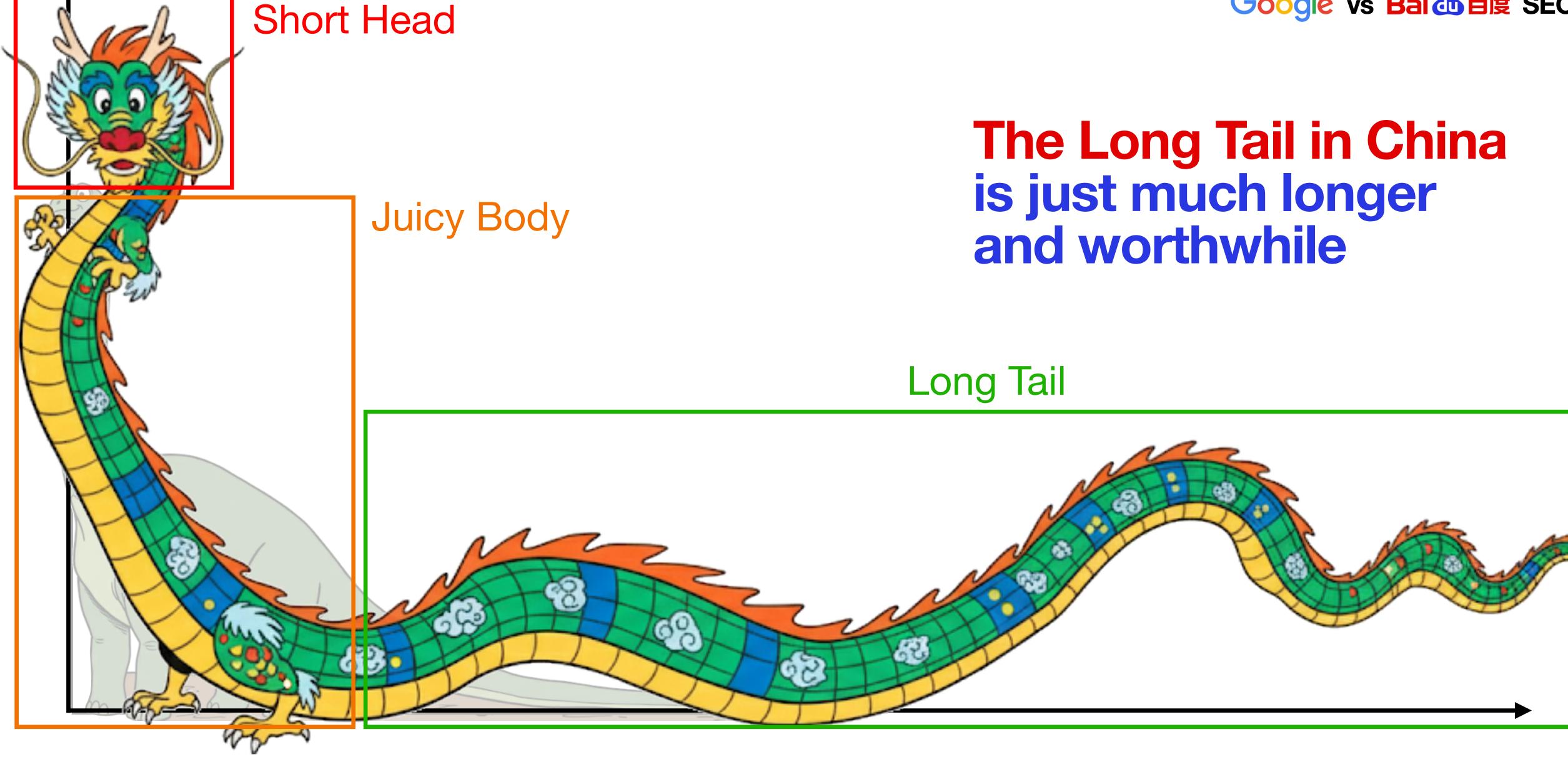
Long Tail

















# Google vs Bai 通道模分分







# Bai 通道 is China focused







#### **International Website**

Google

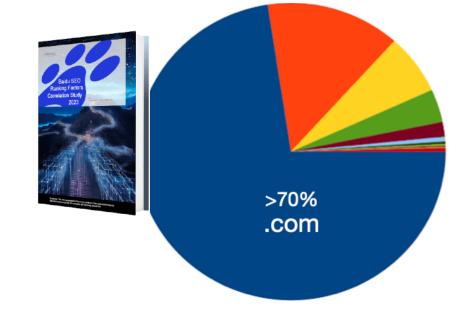
**Multi Lingual** 

Hreflang

### **Chinese Website**



**Chinese Only** 



Hreflang -> Extra XML Sitemap only for Google

Language Selector Page







# Some Differences



Language Experts already have in mind

- 1. There is not one spoken "Chinese"
  - 1. Mandarin Mainland China / Taiwan / Singapore
  - 2. Cantonese Hong Kong (and Guangdong)
  - 3. Many other dialects Throughout China

The Mandarin in Mainland, Taiwan and Singapore is still different (like English is in the USA, UK, Australia, India, South Africa ...)







# Some Differences



Language Experts already have in mind

- 1. There is not one written "Chinese"
  - 1. Traditional Chinese Taiwan / Hong Kong
  - 2. Simplified Chinese Mainland China

The Traditional Chinese in Hong Kong and in Taiwan is different due to the difference between Mandarin and Cantonese.







Add me on Linkedin

### Some Tech Differences

# (C)(((()))

The Google SEO might not be aware of

- 1. Canonicals not cross domain
- 2. Hreflang not adopted
- 3. Noindex does not work
- 4.404 / 301 take a long time to show effect
- 5. Schema.org not adopted
- 6. JavaScript is (partly) supported (not as well as on Google)
- 7. Baidu Webmaster Tools are ... well ... they could be better









Jademond Digital

https://www.jademond.com > magazine > step-by-step-...

#### Guide to Baidu SEO in 2025 Step by Step

This guide is designed to show you how to make Baidu SEO work for your business step by step. But before diving into the technical details, it's important to ...

Baidu is still relevant...

On-Site SEO Optimization...

Technical SEO for Baidu...

#### Title Length:

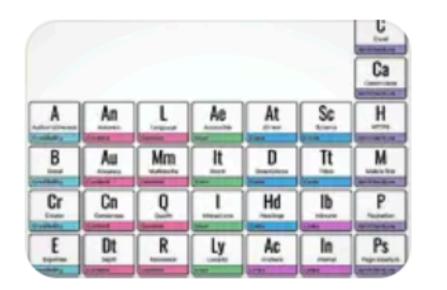
50-70 Characters

Desktop: ~580 pixels

Mobile: ~920 pixels



#### 什么是SEO – 搜索引擎优化?



2024年9月25日 生成式引擎优化 (GEO)是内容优化领域的新兴专业。GEO 旨在优化您的内容,使其在人工智能驱动的搜索引擎(或答案引擎)中可见,包括 Google 的 Al Overviews 和 Gemini、OpenAl 的 ChatGPT 和 SearchGPT...



#### Title Length:

30 Characters

Title: 60 B

Description: 200 B

No Structured Data ... just good old Image SEO







# Some Similarities

#### Or rather a lot of Similarities

- 1. Optimize for Intention not keywords
- 2. Optimize for the User not for the Bot
- 3. But keep the Bot's limitations in mind
- 4. Provide a good UX that includes Page Speed
- 5. Provide the Content Users look for
- 6. Build Authority yeah, Backlinks are still a topic
- 7. Build your Brand People like Brands so does Baidu







# Aspects might have expected seeing

#### on this Talk

- 1. What is a good Backlink? an organic Backlink
- 2. Where to buy Backlinks? you better don't
- 3. What about the ICP License? needed for Mainland Hosting
- 4. What about V-Label, Official Website, ... good to have
- 5. Meta-Keywords they don't matter
- 6. Frequent Content Updates do you think Baidu is stupid?
- 7....







# Some last Notes that won't affect Rankings,

but are still good to pay attention to.

- 1. Chinese Characters in Domain-Names register and redirect
- 2. Chinese Characters in URLs don't they look ugly when C&P
- 3. Pīnyīn with Tónè Mǎrks in URLs don't they look ugly when C&P
- 4. Pinyin without Tone Marks in URLs they still make extra long URLs
- 5. English in URLs pretty commonly used
- 6. Numbers / IDs in URLs pretty commonly used
- 7....







# Bai 通道 Bai 通道 Algorithm Updates





### Google vs Bai 都首度 SEO









# What about Al and LLMs in China?

That's a whole New Story!







# Marcus Pentzek indemond

more than traffic

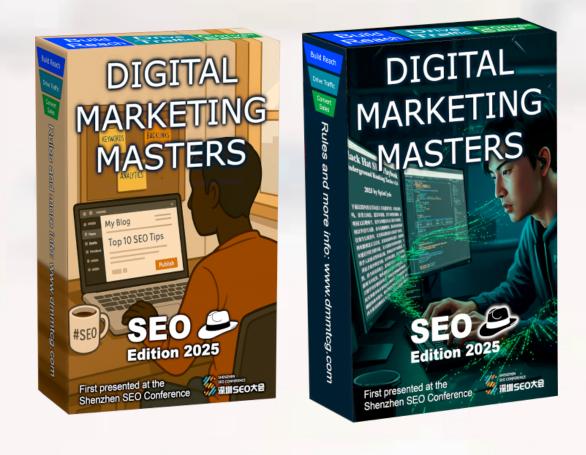
Partner & Director SEO

#### Connect with me:

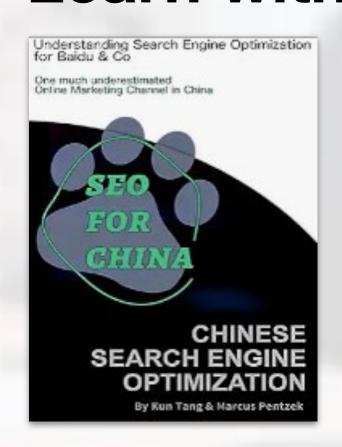


/in/marcuspentzek/

#### Play with me:



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